



KVOA COMMUNICATIONS, INC.
P.O. Box 5188, Tucson, Arizona 85703-0188
Studios at 209 W. Elm, 85705-6538
Tel: 520.792.2270 Fax: 520.620.1309

www.kvoa.com

For Internal Station Use
This Form Should Be Used to Create a Job Vacancy Folder
For Each Vacancy at the Station(s)
Use This Information In Completing Appendices 1 and 2 of the EEO Public File Report

NEW JOB VACANCY

Part A

I. General Information

- Job Title: NATIONAL SALES MANAGER
- Station: KVOA
- Date Position Opened: 12/31/11
- Date Position Filled: 2/1/12
- Documentation of Dissemination of Notice: Has Part B of this form detailing recruitment efforts undertaken been complete and dated copies of all advertisements, bulletins, letters, faxes, emails or other communications announcing this vacancy attached hereto?

Yes ☒

No ☐

II. Interviews

- List of people interviewed for this position:

Name	Date	Recruitment Source
BLOCK KVALIC	1/25/12	SPOTS N DOTS
THOMAS POSTOMA	1/17/12	" "
RICK SWARTZ	1/16/12	" "
BT THOMPSON	1/16/12	" "
LAUREN WALLON	1/10/12	" "
DANIEL BAVERI	1/17/12	" "
GEORGE CUENCA	1/17/12	" "
JEFF FUNKEL	1/10/12	" "
GRACE NEWTON	1/10/12	Local / SPOTS N DOTS
BETTY LEACH	1/17/12	Local Industry Referrals
GRACE OMS	1/16	SPOTS N DOTS
MARC POLANSKY	1/16	" "
DAVID DORNSOFT	1/7	" "

2. Total number of people interviewed for this position:

13

3. Total number of applicants for this job:

30

III. Hiree

Person ultimately hired for this position:

Name:

GREG NEWTON

Recruitment Source:

SPOTS N. DOT

Approval:

General Manager:



Date:

2/13/12



KVOA COMMUNICATIONS, INC.
P.O. Box 5188, Tucson, Arizona 85703-0188
Studios at 209 W. Elm, 85705-6538
Tel: 520.792.2270 Fax: 520.620.1309

www.kvoa.com

Part B Recruitment Sources Utilized

1. Was a copy of the job notice for this vacancy posted in a place where employees would easily see it at the station(s) and at other stations in the group?

Yes ☒ No ☐

Date posted: 1/11/12
Attach a copy of notice posted.

2. Was a copy of the job notice for this vacancy sent to any third party for distribution to its list of referral organizations (i.e. state broadcasters association)?

Yes ☒ No ☐

Name of Third Party: _____
Date Sent: 1/11/12
Attach proof of sending to third party.
Attach copy of third party's proof of distribution.

3. Was a copy of the job notice for this vacancy sent to all the organizations on the station's list of organizations entitled to receive copies of such notices (Form B-2)?

Yes ☒ No ☐

Date Sent: 1/11/12
Attach a copy of the current list of such organizations.
Attach proof of sending to such organizations.

4. Was a copy of the job notice for this vacancy sent to any additional organizations or advertised in any additional media outlets?

Yes ☒ No ☐

Complete the following information for each additional source utilized for advertising the vacancy. Attach copies of newspaper advertisements and scripts of radio/television advertisements. Attach proof of publication.

a) Name of Source:

Contact Person:

Address:

Telephone:

Fax:

Email:

How was notification given to this source?

b) Name of Source:

Contact Person:

Address:

Telephone:

Fax:

Email:

How was notification given to this source?

c) Name of Source:

Contact Person:

Address:

Telephone:

Fax:

Email:

How was notification given to this source?

d) Name of Source:

Contact Person:

Address:

Telephone:

Fax:

Email:

How was notification given to this source?

e) Name of Source:

Contact Person:

Address:

Telephone:

Fax:

Email:

How was notification given to this source?

f) Name of Source:

Contact Person:

Address:

Telephone:

Fax:

Email:

How was notification given to this source?

g) Name of Source:

Contact Person:

Address:

Telephone:

Fax:

Email:

How was notification given to this source?

Published on *Cordillera Communications, Inc.* (<http://cordillera.tv>)

[Home](#) > National Sales Manager

National Sales Manager

KVOA-TV (NBC), in beautiful Tucson, Arizona, has an opening for a National Sales Manager. If you want to excel in a great work environment, this is your opportunity. The ideal candidate must have a winning attitude, proven-track record in national and/or local sales management. This position provides a great opportunity to work at an excellent station with a veteran sales management team. KVOA-TV is a service of Cordillera Communications, Division of Evening Post Publishing Company.

Please send resume and references to:

humanresources@kvoa.com ^[1]

or mail to:

KVOA Communications, Inc.

Attn: Bill Shaw, President and General Manager

P.O. Box 5188

Tucson, AZ 85703

KVOA IS AN EQUAL OPPORTUNITY EMPLOYER
PRE-EMPLOYMENT DRUG TESTING IS REQUIRED
MOTOR VEHICLE RECORD IS REQUIRED

To apply, send resume, cover letter and contact information to:

Bill

Shaw

KVOA.com ^[2]

, AL

Phone:

Fax:

humanresources@kvoa.com ^[1]

- Locations: [AZ-Tucson](#) ^[3]
- Departments: [Sales - broadcast](#) ^[4]

© 2011, Cordillera Communications, Inc., 325 Cedar Street, Suite 1001, Saint Paul, MN 55101-1117

Phone (651) 379-0050 | Fax (651) 379-0055

Source URL: <http://cordillera.tv/jobs/national-sales-manager>

National Sales Manager

Posted: Jan 10, 2012 3:53 PM

KVOA-TV (NBC), in beautiful Tucson, Arizona, has an opening for a National Sales Manager. If you want to excel in a great work environment, this is your opportunity. The ideal candidate must have a winning attitude, proven-track record in national and/or local sales management. This position provides a great opportunity to work at an excellent station with a veteran sales management team. KVOA-TV is a service of Cordillera Communications, Division of Evening Post Publishing Company.

Please send resume and references to:

humanresources@kvoa.com

or mail to:

KVOA Communications, Inc.

Attn: Bill Shaw, President and General Manager

P.O. Box 5188

Tucson, AZ 85703

Like

Tweet 0

SHARE

Rating:
0.0 (0 votes)

KVOA IS AN EQUAL OPPORTUNITY EMPLOYER
PRE-EMPLOYMENT DRUG TESTING IS REQUIRED
MOTOR VEHICLE RECORD IS REQUIRED

careerpage.org

careerpage home

find a job

post a job

member login

To apply: Please send resume and references to:

humanresources@kvoa.com or
mail to: KVOA Communications,
Inc. Attn: Bill Shaw, Pres.&
General Mgr. P.O. Box 5188
Tucson, AZ 85703 KVOA IS AN
EQUAL OPPORTUNITY EMPLOYER
PRE-EMPLOYMENT DRUG TESTING
IS REQUIRED MOTOR VEHICLE
RECORD IS REQUIRED

Contact: **Bill Shaw** by **2012-02-10**
Tucson, AZ 85705

National Sales Manager*Posted: 2012-01-10*

Tucson, AZ

Description: KVOA-TV (NBC), in beautiful Tucson, Arizona, has an opening for a National Sales Manager. If you want to excel in a great work environment, this is your opportunity.

Responsibilities:

Requirements: The ideal candidate must have a winning attitude, proven-track record in national and/or local sales management. This position provides a great opportunity to work at an excellent station with a veteran sales management team. KVOA-TV is a service of Cordillera Communications, Division of Evening Post Publishing Company.

2010 © All Rights Reserved
National Alliance of State Broadcasters Associations

CAREER

JOBS

National Sales Manager

11 JANUARY 2012

Type: Sales

Organization: KVOA-TV (*ABA MEMBER)

Location: Tucson, Arizona

Description: KVOA-TV (NBC), in beautiful Tucson, Arizona, has an opening for a National Sales Manager. If you want to excel in a great work environment, this is your opportunity. The ideal candidate must have a winning attitude, proven-track record in national and/or local sales management. This position provides a great opportunity to work at an excellent station with a veteran sales management team. KVOA-TV is a service of Cordillera Communications, Division of Evening Post Publishing Company.

Contact: Please send resume and references to:

humanresources@kvoa.com
or mail to:
KVOA Communications, Inc.
Attn: Bill Shaw, President & General Manager
P.O. Box 5188
Tucson, AZ 85703

KVOA IS AN EQUAL OPPORTUNITY EMPLOYER
PRE-EMPLOYMENT DRUG TESTING IS REQUIRED
MOTOR VEHICLE RECORD IS REQUIRED

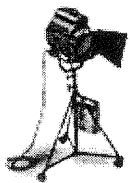
Job Listing Preview



Broadcast Employment Services



Position National Sales Manager
Station Ownership Cordillera Communications
Station Slogan "News 4 Tucson"
Reference # Will be assigned when submission is completed ...
Type Television
Full / Part Full Time - Regular
Experience See Ad
Posted 1/11/2012
Closes 2/11/2012
Time Left 31 Days
DMA #70
Found In Sales - National Sales Manager



National Sales Manager

KVOA-TV (NBC), in beautiful Tucson, Arizona, has an opening for a National Sales Manager. If you want to excel in a great work environment, this is your opportunity. The ideal candidate must have a winning attitude, proven-track record in national and/or local sales management. This position provides a great opportunity to work at an excellent station with a veteran sales management team. KVOA-TV is a service of Cordillera Communications, Division of Evening Post Publishing Company.

Please send resume and references to:

humanresources@kvoa.com
 or mail to:
 KVOA Communications, Inc.
 Attn: Bill Shaw, President and General Manager
 P.O. Box 5188
 Tucson, AZ 85703



Supplemental Information

Salary Type	Commission
Salary Range	
Starting Salary / Year	
Starting Salary / Hour	
Job Type	Full Time - Regular
Hours	
Workweek	
Scheduled on Holidays	
Start Date	
Probation Period	
Benefits	Yes
Benefit Premium	Partially Paid By Company
401K Plan	Available
Vacation	Yes
Paid Sick Leave	Yes
Phone Calls	
Agent Phone Calls	No Phone Calls Please
Résumé	Required
Cover Letter	
References	
Salary History	
Tape / Reel	
Tape Format	
Tape Return	
Director's Track	
FAX Résumé	Yes - (520) 884-4639
TVJobs.com E-Résumé	<u>Yes</u>

Job Information**Job ID****2479105****Job Title**

National Sales Manager

KVOA-TV (NBC), in beautiful Tucson, Arizona, has an opening for a National Sales Manager. If you want to excel in a great work environment, this is your opportunity. The ideal candidate must have a winning attitude, proven-track record in national and/or local sales management. This position provides a great opportunity to work at an excellent station with a veteran sales management team. KVOA-TV is a service of Cordillera Communications, Division of Evening Post Publishing Company.

Please send resume and references to:

Job Description

humanresources@kvoa.com
or mail to:
KVOA Communications, Inc.
Attn: Bill Shaw, President and General Manager
P.O. Box 5188
Tucson, AZ 85703

KVOA IS AN EQUAL OPPORTUNITY EMPLOYER
PRE-EMPLOYMENT DRUG TESTING IS REQUIRED
MOTOR VEHICLE RECORD IS REQUIRED

Type of Job

Full Time

Job Location

Tucson, Arizona

Posting Date

01/15/2012

Expiration Date

02/11/2012

Job Requirements**Degrees Wanted**

None Required

Majors Wanted

Any Major

Job Targets Wanted

Any Job Target

Special Skills Wanted**Other Job Requirements****Company Information****Company Name****KVOA Communications, Inc.****Employer Web Site**<http://www.kvoa.com>**Company Description**

Cordillera Communications - A Division of Evening Post
Publishing

Equal Opportunity Employer

Yes

Contact Information**Contact**

Name: Gabriella Trejo
Address: 209 West Elm St
Tucson, AZ 85705
Phone: (520) 884-4604
Fax: 520-884-4639
Email: gtrejo@kvoa.com

KVOA IS AN EQUAL OPPORTUNITY EMPLOYER
PRE-EMPLOYMENT DRUG TESTING IS REQUIRED
MOTOR VEHICLE RECORD IS REQUIRED

When responding to this job ad, please
mention you saw it listed at TVJobs.com

© Broadcast Employment Services 1994-2012

 **Send Resume**

Annual E-Résumé subscription
or DigitalTalent résumé required.

[[View other KVOA job listings](#)]

Degree Required
Contract Required
Contract Length
Special Requirements
Driver's License
Insurance
Good Driving Record
Heavy Lifting

Required
Required
Preferred

Previous Applicants
Local Apartment Rental
Moving Expenses

Negotiable

Union Position
Union Contract Expires

No

Confirmation Letter

Rejection Letter

No

Feedback

No

Drug Screen

Yes

**Proof of Eligibility to work
in U.S. Required**

Yes

**Equal Opportunity
Employment**

Yes

EOE Data Form

Yes

Application Form

No

Wildcat JobLink

National Sales Manager

KVOA Communications


Important Dates

Posted On:
Jan 11, 2012Applications Accepted Until:
Feb 11, 2012

Posted: Jan 11, 2012

DIVISION N/A

POSITION TYPE Full Time, Regular

SALARY LEVEL Negotiable 

DESCRIPTION

KVOA-TV (NBC), in beautiful Tucson, Arizona, has an opening for a National Sales Manager. If you want to excel in a great work environment, this is your opportunity. The ideal candidate must have a winning attitude, proven-track record in national and/or local sales management. This position provides a great opportunity to work at an excellent station with a veteran sales management team. KVOA-TV is a service of Cordillera Communications, Division of Evening Post Publishing Company.

Please send resume and references to:

humanresources@kvoa.com

or mail to:

KVOA Communications, Inc.

Attn: Bill Shaw, President and General Manager

P.O. Box 5188

Tucson, AZ 85703

KVOA IS AN EQUAL OPPORTUNITY EMPLOYER
PRE-EMPLOYMENT DRUG TESTING IS REQUIRED
MOTOR VEHICLE RECORD IS REQUIRED

LOCATION

City

Tucson

State/Province

Arizona

Country

United States

JOB FUNCTION

Communications Related, Marketing & Sales Related

CONTACT INFORMATION

Mrs. Gabriella Trejo

Human Resources

209 W. Elm

Tucson, Arizona 85705

United States

<http://kvoa.com>

NACElink

CAREER SERVICES MANAGER

NACElink Network is a collaboration between NACE, Symplicity, DirectEmployers and your college/university.

NACElink Privacy Policy | NACElink User Agreement

JOB OPENING: AD SALES COORD/TV ONE/CHICAGO: Support the Ad Sales team/Acct executives w/ direct comm w/ ad agencies regarding logistics of commercial scheduling. 3 yrs exp in cust. srvc & ad sales. Visit www.tvone.tv to apply (1/18)

JOB OPENING: NAT'L SALES MGR/KVOA-TV (NBC)/Tucson: Work at excellent station with a veteran sales mngmnt team. Winning attitude, proven-track record in nat'l and/or local sales mngmnt a must. Resume/cover: bshaw@kvoa.com (1/18)

JOB OPENING: COMM MGR/Big Ten Network/Chi: Resp for network's day-to-day public/media relations efforts. Dvlps strong relationships w/ external media outlets. BA/BS + 5+ yrs PR exp, pref in media ind. www.foxcareers.com FNG0000899 (1/14)

JOB OPENING: MANAGER/AD SALES MKTG/HGTV-DIY/NY: Create custom sponsorship proposals, manage sweepstakes and sponsorship fulfillment. Full details, <http://www.scrippsnetworks.com> & select req 2799 (1/14)

JOB OPENING: RESEARCH ANALYST/NY: Support Ad Sales Rsarch team by collecting & evaluating Nielsen ratings & mkt data. 1+ yrs TV media research exp, familiar with the News mkt placea +. To apply, contact Jennifer.foster@turner.com (1/14)

JOB OPENING: DIRECTOR, TV PARTNERSHIP/AVON CT: 30% travel. Manage TV station relationships, support station partners promotion and sales at the local and corporate level. <http://hire.jobvite.com/j/?aj=oQq6Vfw1&s=email> (1/14)

JOB OPENING: SR COUNSEL/MSG/NY: Sr Counsel will review deal memos, draft/negotiate contracts, and review biz arrangements. Must have JD, 3+ years exp as corp/entertainment lawyer and NY license. Apply at: <http://bit.ly/wvUzp2> (1/14)

JOB OPENING: ADVRTSNG ACCT EXEC/Burbank: Leverage relationships w/top clients/agencies to create new accts & expand rev of current accts. 5-7yrs media selling exp TV &/or interactive ad sales. COVER/RES: Karen.coleman@rovicorp.com (1/14)

JOB OPENING: ACCT MGR/Vme TV/NYC or Chi: Ad Sales Team Player w/Network Sales exp, Spanish speaking a +. 2+yrs exp advrtsing sales. Strong contacts in Chicago a must. Creative, Good Presenter, knows PP, Word & Excel. jobs@vmetv.com (1/14)

JOB OPENING: MGR, SOCIAL MEDIA/Wetv/NYC: Develop &execute a clearly defined social media strategy that supports network goals and initiatives. E-mail res mkaraman@amcnetworks.com (1/14)

JOB OPENING: HR COORDINATOR/Hallmark Channel/LA: Bachelor's degree and 1 yr HR OR Coordinator exp req. STRONG MS Office proficiency a must. View posting and apply @ www.hallmarkchannel.com (1/13)

JOB OPENING: PLANNER 1, AD SALES SUPPORT & ANALYSIS/NY: 2 yrs exp. Facilitate selling of advertising by providing plans that meet needs of assigned client & sales force. Full info/Apply: www.ecentralmetrics.com/url/?u=1005846876-353 (1/13)

JOB OPENING: AD SALES COORD/Comcast Spotlight/NY: Maint sales inventory, asst w/targeting & launching ad campaigns, maintain prgrms & ad campaign scheds. 2-5 yrs exp. Full info/Apply: www.ecentralmetrics.com/url/?u=9371846877-353 (1/13)

JOB OPENING: AD SALES COORD/Comcast Spotlight/LA: Maint sales inventory, asst w/targeting & launching ad campaigns, maintain prgrms & ad campaign scheds. 2-5 yrs exp. Full info/Apply: www.ecentralmetrics.com/url/?u=2595846882-353 (1/13)

JOB OPENING: SALES EXECUTIVE/ABC's Live Well Network/NY: Revenue goals, new bus dvlpmnt & sponsorship sales. Strong decision maker relationships, strategic, creative, 5+yrs direct selling exp. Res: william.m.barroso@abc.com (1/13)

JOB OPENING: BUS DVPT/SALES DRTR/NYC: B2B sales in exhibits & trade shows - new & existing business. 5 yrs proven consultative sales exp from trade show/entertainment ind. Intn'l exp desirable Resumes to: <http://bit.ly/z2WXsL>

GROUP1: DEALER PROFITS STILL "FRAGILE"

MARGINS BELOW PRE-RECESSION LEVELS

While automobile dealers are in a much better financial position than they were two or three years ago, their profit situation is still "fragile" with earnings well below the levels that existed before the recession. That was the message from **Earl Hesterberg**, CEO of **Group1 Automotive**, when he spoke to the **Automotive News World Congress** in **Detroit** yesterday.

He said that the automakers have not really understood the importance of the dealer profits to their own success. Those companies have "generally not grasped the importance of this fact or have not taken action to address it," said Hesterberg. "Brands with stronger dealer grosses have stronger dealer networks and elicit more dealer resources in terms of better personnel, more advertising, and increased facility investments."

Profit margins for dealers have been under attack, said Hesterberg, by a number of factors, including the recent financial reform legislation, which has created additional work and expense for dealers, the shift to smaller cars, whose profit margins are slimmer, and the impact of the internet, which gives much more leverage to the consumer.

Hesterberg also complained that captive finance companies, those owned or associated with auto companies, sometimes withhold the best loan rates from dealers who do not finance their vehicle inventory with that company. Hesterberg says that captive "flooring rates" can be much higher than those dealers can get elsewhere.

The Group 1 CEO is also concerned that automakers might be losing some of the production discipline they have shown recently. If they once again make too many cars, profit margins will fall even farther, he warned.

ACCOUNT ACTIONS

Dick's Sporting Goods has chosen **Anomaly**, **New York**, as its first agency of record. The company's marketing chief **Lauren Hobart**, who recently arrived from **PepsiCo**, told *Ad Age* the company is working on a new branding campaign to launch in the spring. "This will be the first time we've launched an overarching brand campaign that should impact the entire year," she said. Dick's spends about \$60 million annually on measured media.....The **New Mexico Tourism Department** has selected **Austin, TX**-based **Vendor Inc.** to develop its advertising campaign to launch in April. The budget will be \$2 million..... Supermarket chain **Food Lion** has named **Mullen, Winston-Salem**, as its new agency of record. Mullen replaces **Ames Scullen O'Haire** of **Atlanta**.

ADVERTISER TIDBITS

Walmart will offer free in-store filing of federal income tax Form 1040EZ in 3,000 locations. It's partnering with tax preparation firms **Jackson Hewitt** and **H&R Block** on the offer. Jackson Hewitt will offer free federal Form 1040EZ filing at its Walmart kiosks throughout the tax season, and H&R Block will offer a free federal Form 1040EZ until Feb. 29.....**Frisch's Restaurants Inc.** says its net earnings rose 12.2% in the quarter ending December 13. Same-store sales rose 0.4 percent at **Frisch's Big Boy** restaurants during the quarter, while **Golden Corral's** same-store sales

increased 7.8 percent. Total revenues were flat because of the closing of 4 underperforming Golden Corral locations. "Our Golden Corral restaurants posted a strong same-store sales increase during the quarter as the

national marketing campaigns of Golden Corral drove revenue gains," says the company.....**BJ's Restaurants Inc.** reported that in the quarter ending December 27, its same store sales were up a robust 5.1%, on top of the year-ago gain of 5.9%. For the year, same store sales rose 6.6% compared to the 5.6% jump in 2010. The chain opened 13 new locations last year and expects to open another 15 in 2012.....**Denny's** also released preliminary same store sales results for the quarter. Those sales were up 1.5% at company-owned units and 1.7% at franchised restaurants. That is a big improvement over last year's 1.4% decline in overall comps.....Easy access to new films through services like **Netflix** appears to be damaging the efforts of studios to sell their films on DVDs. According to industry association **Digital Entertainment Group**, total revenues from the sale of films on DVDs, Blu-rays and via digital distribution fell more than 12 per cent in 2011. "It's growing evidence of a disenchantment with owning movies," **Dan Cryan**, analyst with **IHS Screen Digest**, a media research group, told the *Financial Times*. "Consumers are shifting to rental and subscription services which allow them to watch a wide range of content for a lower price.".....**SuperValu**, America's third largest supermarket chain, disappointed analysts this week when it lowered its expectations for same store sales for the current fiscal year, which ends in March. The company, owner of the **Jewel-Osco**, **Albertsons** and **Save-A-Lot** chains, says such sales will fall between 2.5% and 3% for the year, down from its previous forecast of a 2% to 2.5% decline. Same store sales in the just completed quarter were off by 2.9% and total revenues fell 4%. SuperValu reported a net loss of \$750 million for that period, compared to the \$202 million loss the year before.

GROUP 1 AUTOMOTIVE

NETWORK NEWS

The first day of the new **CBS This Morning** gave the network a bump from its typical morning ratings--if a modest one. The show was up 5% in HH ratings on Monday compared to the Monday average in December....**NBC** continued to be the early evening news leader in 2011. **NBC Nightly News** averaged 8.76 million viewers--its highest average since 2006. **ABC World News** had an average audience of 7.83 million and **CBS Evening News** 5.96 million....Actor and heartthrob **Channing Tatum** will be the host of **Saturday Night Live** on February 4, with musical guest **Bon Iver**. The next week, February 11, **New Girl** star **Zooey Deschanel** heads the cast and **Karmin** is the musical guest.... Speaking at the **TCA** winter tour yesterday, **Ashton Kutcher** said he has not made a decision yet whether he will return for another season of **Two and a Half Men** but is leaning that way.

SYNDIE SNIPPETS

CBS Television Distribution has renewed the **Rachel Ray** syndicated talk show for another two years, through the 2013-2014 season.

SOCIAL BUZZ CHART

The amount of buzz a program has on social media does not always correlate with ratings, but many observers think it does indicate how engaged the viewer is with the program. Here are the ten broadcast shows that got the most mentions on **Twitter**, **Facebook**, **GetGlue** and **Miso** last week, as measured by **Trendrr** and reported by **Mashable.com**.

ABC's coverage of the **Republican Candidates Debate** was the most talked about, with 72% of the mentions being positive. Next in the ranking was the **GOP Debate** on **Meet the Press** (68% positive), followed by the **CW's Vampire Diaries** (81%), **Fox's Family Guy** (75%); **The Big Bang Theory** on **CBS** (69%); **The Simpsons** (70%); **How I Met Your Mother** (74%); **Grey's Anatomy** (61%); **Two and a Half Men** (55%) and **Saturday Night Live** on **NBC** (71%).

CBS GET EASY TUESDAY WIN

CBS was first in HHs and A18-49 on Tuesday in **Nielsen's** overnight markets--and it was a cake-walk in both categories. In HHs, **CBS** earned a 10.0/16 to **ABC's** 4.0/6, **NBC's** 3.9/6, **Fox's** 1.93 and the **CW's** 0.4/1. **CBS** averaged a 3.2/8 in A18-49, compared to **NBC's** 2.3/6, **ABC's** 1.9/5, **Fox's** 1.1/3 and the **CW's** 0.3/1.

Once again, **CBS** won every hour in HHs and A18-49 with **NCIS** (12.6/19 in HHs, 4.1/11 in A18-49), **NCIS: LA** (10.3/16-3.4/8) and **Unforgettable** (7.2/12-2.2/6). On **ABC**, **Work It** was down from last week with a 3.2/5-1.6/4 and **Celebrity Wife Swap** got a 3.4/5-2.1/5. **NBC's Biggest Loser** drew a 4.2/7-2.4/6.

AVAILS

WAFF 48 News in Huntsville, AL seeks a **Local Sales Manager**. Ideal candidate will have a passion to succeed. One who is able to lead account executives in achieving their goals. Attention to detail, time lined accountability, a good communicator and presenter with great client relationships. Vision to respond favorably to market conditions to grow market share. If qualified, please send cover letter and your resume to: **WAFF-TV, Don Barr**, 1414 North Memorial Parkway, Huntsville, AL 35801 or email to: dbarr@waff.com. EOE-M/F/D/V

KFSN-TV, the **ABC** owned station in **Fresno, CA** is looking for a dynamic, motivated **Sales Manager** with a proven record of success with transactional agency business, new business development and multi-media solutions to assist us in leading our team.

Requires strong relationships with direct clients and within advertising agencies as well as an in depth knowledge in marketing, digital, web and mobile sales. Send resume to: **KFSN-TV Human Resources**, Dept., SpotsNDots 12-03, 1777 G St., Fresno, CA 93706. No calls please. E.O.E.

ABC's Live Well Network/NY now cleared in 60% of the country and growing fast. Revenue goals, new business development and & sponsorship sales. Strong decision maker relationships, strategic, creative, 5+ years direct selling experience required. Send your cover letter and resume to: william.m.barroso@abc.com. E.O.E.

KVOA-TV (NBC), in **Tucson, Arizona** has an opening for a **National Sales Manager**. If you want to excel in a great work environment, this is your opportunity. The ideal candidate must have a winning attitude, proven-track record in national and/or local sales management. This position provides a great opportunity to work at an excellent station with a veteran sales management team. Send resume & references to: humanresources@kvoa.com. **KVOA-TV** is a service of **Cordillera Communications**, a division of **Evening Post Publishing Company**. E.O.E.

WVEC-TV, Norfolk, VA is looking for an experienced **Digital Sales Manager**. We welcome resumes from candidates that are active in creating innovative ideas and have the ability to adjust quickly to change. In addition, the ideal candidate will have a Bachelor's degree in Sales/Marketing, Business, or related field, and a minimum of 2 years of management experience with direct reports. Find more details online at spotsndots.com. If qualified, send resumes and salary requirements to: jobs@wvec.com. EOE

KXAN/KNVA/KBVO, LIN Media in Austin, TX, has an immediate opening for a **senior account executive**. Candidate should have great negotiating and new business development skills. Multi-platform experience a necessity, plus a good working knowledge of **Wide Orbit** and **Marshall Marketing**. Minimum 3 years broadcast sales preferred. College degree required. If you are a results-oriented, well-organized self starter and want to be a part of dynamic sales force, please send your cover letter/resume to Salesjobs@kxan.com. No calls, please. EOE

Cosmetic surgeons say that three years of recession have devastated the cosmetic surgery industry. A lot of people in Beverly Hills are now starting to get the feeling back in their faces.

--Jay Leno



Recruitment Sources-Sister Stations

KXLF
1003 S Montana
Butte MO 59701

Pat Cooney
General Manager
FAX: 406-782-8906 ✓
Tel: 406-496-8400

KRTV
Hwy 87 PO Box 2989
Great Falls MO 59404

Jon Saunders
General Manager
FAX: 406-791-5479 ✓
Tel: 406-453-2431

KPAX
PO Box 4827
Missoula MO 59801

Bob Hermes
General Manager
FAX: 406-543-7111 ✓
Tel: 406-543-7106

KTVQ
Box 2557
Billings MO 59103

Monty Wallis
General Manager
FAX: 406-252-9938 ✓
Tel: 406-252-5611

KOAA
2200 7TH Ave
Pueblo CO 81003

Evie Hudson
Business Manager
FAX: 719-295-6685 ✓
Tel: 719-544-5781

KATC
PO Box 63333
Lafayette LA 70506

Kathy Schexnayder
Business Manager
FAX: 337-235-9363 ✓
Tel: 337-235-3333

KRIS
409 Staples St
Corpus Christi TX 78401

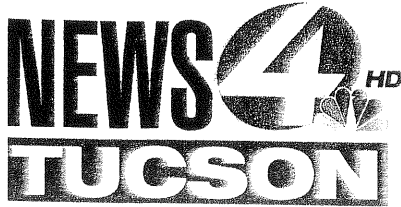
Alice Galindo
Business Manager
FAX: 361-885-3773 ✓
Tel: 361-886-6100

WLEX
PO Box 1457
Lexington KY 40591

Sandy Byron
Business Manager
FAX: 859-254-1272 ✓
Tel: 859-226-7600

KSBY
1772 Calle Joaquin
San Luis Obispo CA 93405

Rebecca Paxton
Business Manager
FAX: 805-541-5142 ✓
Tel: 805-541-6666



KVOA COMMUNICATIONS, INC.

Job Opening

National Sales Manager

KVOA-TV (NBC), in beautiful Tucson, Arizona, has an opening for a National Sales Manager. If you want to excel in a great work environment, this is your opportunity. The ideal candidate must have a winning attitude, proven-track record in national and/or local sales management. This position provides a great opportunity to work at an excellent station with a veteran sales management team. KVOA-TV is a service of Cordillera Communications, Division of Evening Post Publishing Company.

Please send resume and references to:

humanresources@kvoa.com

or mail to:

KVOA Communications, Inc.

Attn: Bill Shaw, President and General Manager

P.O. Box 5188

Tucson, AZ 85703

KVOA IS AN EQUAL OPPORTUNITY EMPLOYER

PRE-EMPLOYMENT DRUG TESTING IS REQUIRED

MOTOR VEHICLE RECORD IS REQUIRED



KVOA Communications, Inc.
P.O. Box 5188, Tucson, AZ 85703-0188
Studios at 209 W. Elm Street, 85705-6538

www.kvoa.com

A service of Cordillera Communications,
Division of Evening Post Publishing
Company

Facsimile Transmittal Sheet

DATE:	January 10, 2012	PAGES:	9 pages including Coversheet
TO:	Pat Cooney	FROM:	Gabriella Trejo
FAX:	406-782-8906	TEL:	
RE:		CC:	

PHONE:	520.884.4604	FAX:	520.884.4639
---------------	--------------	-------------	--------------

Sales/Traffic:	520.624.5983	News 4:	520.884.4644
Engineering:	520.628.7186	GM:	520.884.4600

REMARKS:	
Attached are job posting for :	P.T. Weekend Editor Morning Executive Producer P.T. Local Ad Network Specialist Interactive Sales Specialist Interactive Deals Salesperson Interactive Account Executive-Medical P.T. Audio/Studio Production Assistant National Sales Manager
Thank you, Gabriella Trejo Payroll Clerk	

This transmission is confidential and intended only for the above addressee. If you are not the intended recipient, be aware that any disclosure, copying, distribution or use of the contents of this transmission is prohibited. If you have received this communication in error, please notify the sender immediately by phone and mail the original back to us. Thank you.

Last Transaction

Date	Time	Type	Station ID	Duration Digital Fax	Pages	Result
Jan 10	1:41PM	Fax Sent	14067828906	3:20 N/A	9	OK

Note:

Image on Fax Send Report is set to Off

An image of page 1 will appear here for faxes that are sent as Scan and Fax.



KVOA Communications, Inc.
P.O. Box 5188, Tucson, AZ 85703-0188
Studios at 209 W. Elm Street, 85705-6538

www.kvoa.com

A service of Cordillera Communications,
Division of Evening Post Publishing
Company

Facsimile Transmittal Sheet

DATE:	January 10, 2012	PAGES:	9 pages including Coversheet
TO:	Jon Saunders	FROM:	Gabriella Trejo
FAX:	406-791-5479	TEL:	
RE:		CC:	

PHONE:	520.884.4604	FAX:	520.884.4639
---------------	--------------	-------------	--------------

Sales/Traffic:	520.624.5983	News 4:	520.884.4644
Engineering:	520.628.7186	GM:	520.884.4600

REMARKS:

Attached are job posting for :

**P.T. Weekend Editor
Morning Executive Producer
P.T. Local Ad Network Specialist
Interactive Sales Specialist
Interactive Deals Salesperson
Interactive Account Executive-Medical
P.T. Audio/Studio Production Assistant
National Sales Manager**

Thank you,
Gabriella Trejo
Payroll Clerk

This transmission is confidential and intended only for the above addressee. If you are not the intended recipient, be aware that any disclosure, copying, distribution or use of the contents of this transmission is prohibited. If you have received this communication in error, please notify the sender immediately by phone and mail the original back to us. Thank you.

Last Transaction

Date	Time	Type	Station ID	Duration Digital Fax	Pages	Result
Jan 10	1:46PM	Fax Sent	14067915479	3:23 N/A	9	OK

Note:

Image on Fax Send Report is set to Off

An image of page 1 will appear here for faxes that are sent as Scan and Fax.



KVOA Communications, Inc.

P.O. Box 5188, Tucson, AZ 85703-0188

Studios at 209 W. Elm Street, 85705-6538

www.kvoa.com

A service of Cordillera Communications,
Division of Evening Post Publishing
Company

Facsimile Transmittal Sheet

DATE:	January 10, 2012	PAGES:	9 pages including Coversheet
TO:	Bob Hermes	FROM:	Gabriella Trejo
FAX:	406-543-7111	TEL:	
RE:		CC:	

PHONE:	520.884.4604	FAX:	520.884.4639
---------------	--------------	-------------	--------------

Sales/Traffic:	520.624.5983	News 4:	520.884.4644
Engineering:	520.628.7186	GM:	520.884.4600

REMARKS:	
Attached are job posting for :	P.T. Weekend Editor Morning Executive Producer P.T. Local Ad Network Specialist Interactive Sales Specialist Interactive Deals Salesperson Interactive Account Executive-Medical P.T. Audio/Studio Production Assistant National Sales Manager
Thank you, Gabriella Trejo Payroll Clerk	

This transmission is confidential and intended only for the above addressee. If you are not the intended recipient, be aware that any disclosure, copying, distribution or use of the contents of this transmission is prohibited. If you have received this communication in error, please notify the sender immediately by phone and mail the original back to us. Thank you.

Last Transaction

Date	Time	Type	Station ID	Duration Digital Fax	Pages	Result
Jan 10	1:51PM	Fax Sent	14065437111	3:24 N/A	9	OK

Note:

Image on Fax Send Report is set to Off

An image of page 1 will appear here for faxes that are sent as Scan and Fax.



KVOA Communications, Inc.

P.O. Box 5188, Tucson, AZ 85703-0188
Studios at 209 W. Elm Street, 85705-6538

www.kvoa.com

A service of Cordillera Communications,
Division of Evening Post Publishing
Company

Facsimile Transmittal Sheet

DATE:	January 10, 2012	PAGES:	9 pages including Coversheet
TO:	Monty Wallis	FROM:	Gabriella Trejo
FAX:	406-252-9938	TEL:	
RE:		CC:	

PHONE:	520.884.4604	FAX:	520.884.4639
---------------	--------------	-------------	--------------

Sales/Traffic:	520.624.5983	News 4:	520.884.4644
Engineering:	520.628.7186	GM:	520.884.4600

REMARKS:

Attached are job posting for :

**P.T. Weekend Editor
Morning Executive Producer
P.T. Local Ad Network Specialist
Interactive Sales Specialist
Interactive Deals Salesperson
Interactive Account Executive-Medical
P.T. Audio/Studio Production Assistant
National Sales Manager**

Thank you,
Gabriella Trejo
Payroll Clerk

This transmission is confidential and intended only for the above addressee. If you are not the intended recipient, be aware that any disclosure, copying, distribution or use of the contents of this transmission is prohibited. If you have received this communication in error, please notify the sender immediately by phone and mail the original back to us. Thank you.

Last Transaction

Date	Time	Type	Station ID	Duration Digital Fax	Pages	Result
Jan 10	1:57PM	Fax Sent	14062529938	3:19 N/A	9	OK

Note:

Image on Fax Send Report is set to Off

An image of page 1 will appear here for faxes that are sent as Scan and Fax.



KVOA Communications, Inc.
P.O. Box 5188, Tucson, AZ 85703-0188
Studios at 209 W. Elm Street, 85705-6538

www.kvoa.com

A service of Cordillera Communications,
Division of Evening Post Publishing
Company

Facsimile Transmittal Sheet

DATE:	January 10, 2012	PAGES:	9 pages including Coversheet
TO:	Evie Hudson	FROM:	Gabriella Trejo
FAX:	719-295-6685	TEL:	
RE:		CC:	

PHONE:	520.884.4604	FAX:	520.884.4639
---------------	--------------	-------------	--------------

Sales/Traffic:	520.624.5983	News 4:	520.884.4644
Engineering:	520.628.7186	GM:	520.884.4600

REMARKS:	
Attached are job posting for :	P.T. Weekend Editor Morning Executive Producer P.T. Local Ad Network Specialist Interactive Sales Specialist Interactive Deals Salesperson Interactive Account Executive-Medical P.T. Audio/Studio Production Assistant National Sales Manager
Thank you, Gabriella Trejo Payroll Clerk	

This transmission is confidential and intended only for the above addressee. If you are not the intended recipient, be aware that any disclosure, copying, distribution or use of the contents of this transmission is prohibited. If you have received this communication in error, please notify the sender immediately by phone and mail the original back to us. Thank you.

Last Transaction

Date	Time	Type	Station ID	Duration Digital Fax	Pages	Result
Jan 10	2:02PM	Fax Sent	17192956685	4:38 N/A	9	OK

Note:

Image on Fax Send Report is set to Off

An image of page 1 will appear here for faxes that are sent as Scan and Fax.



KVOA Communications, Inc.

P.O. Box 5188, Tucson, AZ 85703-0188

Studios at 209 W. Elm Street, 85705-6538

www.kvoa.com

A service of Cordillera Communications,
Division of Evening Post Publishing
Company

Facsimile Transmittal Sheet

DATE:	January 10, 2012	PAGES:	9 pages including Coversheet
TO:	Kathy Schexnayder	FROM:	Gabriella Trejo
FAX:	337-235-9363	TEL:	
RE:		CC:	

PHONE:	520.884.4604	FAX:	520.884.4639
---------------	--------------	-------------	--------------

Sales/Traffic:	520.624.5983	News 4:	520.884.4644
Engineering:	520.628.7186	GM:	520.884.4600

REMARKS:

Attached are job posting for :

**P.T. Weekend Editor
Morning Executive Producer
P.T. Local Ad Network Specialist
Interactive Sales Specialist
Interactive Deals Salesperson
Interactive Account Executive-Medical
P.T. Audio/Studio Production Assistant
National Sales Manager**

Thank you,
Gabriella Trejo
Payroll Clerk

This transmission is confidential and intended only for the above addressee. If you are not the intended recipient, be aware that any disclosure, copying, distribution or use of the contents of this transmission is prohibited. If you have received this communication in error, please notify the sender immediately by phone and mail the original back to us. Thank you.

Last Transaction

Date	Time	Type	Station ID	Duration Digital Fax	Pages	Result
Jan 10	2:09PM	Fax Sent	13372359363	3:19 N/A	9	OK

Note:

Image on Fax Send Report is set to Off

An image of page 1 will appear here for faxes that are sent as Scan and Fax.



KVOA Communications, Inc.
P.O. Box 5188, Tucson, AZ 85703-0188
Studios at 209 W. Elm Street, 85705-6538

www.kvoa.com

A service of Cordillera Communications,
Division of Evening Post Publishing
Company

Facsimile Transmittal Sheet

DATE:	January 10, 2012	PAGES:	9 pages including Coversheet
TO:	Alice Galindo	FROM:	Gabriella Trejo
FAX:	361-885-3773	TEL:	
RE:		CC:	

PHONE:	520.884.4604	FAX:	520.884.4639
---------------	--------------	-------------	--------------

Sales/Traffic:	520.624.5983	News 4:	520.884.4644
Engineering:	520.628.7186	GM:	520.884.4600

REMARKS:	
Attached are job posting for :	P.T. Weekend Editor Morning Executive Producer P.T. Local Ad Network Specialist Interactive Sales Specialist Interactive Deals Salesperson Interactive Account Executive-Medical P.T. Audio/Studio Production Assistant National Sales Manager
Thank you, Gabriella Trejo Payroll Clerk	

This transmission is confidential and intended only for the above addressee. If you are not the intended recipient, be aware that any disclosure, copying, distribution or use of the contents of this transmission is prohibited. If you have received this communication in error, please notify the sender immediately by phone and mail the original back to us. Thank you.

Last Transaction

Date	Time	Type	Station ID	Duration Digital Fax	Pages	Result
Jan 10	2:14PM	Fax Sent	13618853773	3:28 N/A	9	OK

Note:

Image on Fax Send Report is set to Off

An image of page 1 will appear here for faxes that are sent as Scan and Fax.



KVOA Communications, Inc.
P.O. Box 5188, Tucson, AZ 85703-0188
Studios at 209 W. Elm Street, 85705-6538

www.kvoa.com

A service of Cordillera Communications,
Division of Evening Post Publishing
Company

Facsimile Transmittal Sheet

DATE:	January 10, 2012	PAGES:	9 pages including Coversheet
TO:	Sandy Byron	FROM:	Gabriella Trejo
FAX:	859-254-1272	TEL:	
RE:		CC:	

PHONE:	520.884.4604	FAX:	520.884.4639
---------------	--------------	-------------	--------------

Sales/Traffic:	520.624.5983	News 4:	520.884.4644
Engineering:	520.628.7186	GM:	520.884.4600

REMARKS:	
Attached are job posting for :	P.T. Weekend Editor Morning Executive Producer P.T. Local Ad Network Specialist Interactive Sales Specialist Interactive Deals Salesperson Interactive Account Executive-Medical P.T. Audio/Studio Production Assistant National Sales Manager
Thank you, Gabriella Trejo Payroll Clerk	

This transmission is confidential and intended only for the above addressee. If you are not the intended recipient, be aware that any disclosure, copying, distribution or use of the contents of this transmission is prohibited. If you have received this communication in error, please notify the sender immediately by phone and mail the original back to us. Thank you.

Last Transaction

Date	Time	Type	Station ID	Duration Digital Fax	Pages	Result
Jan 10	2:20PM	Fax Sent	18592541272	3:23 N/A	9	OK

Note:

Image on Fax Send Report is set to Off

An image of page 1 will appear here for faxes that are sent as Scan and Fax.



KVOA Communications, Inc.
P.O. Box 5188, Tucson, AZ 85703-0188
Studios at 209 W. Elm Street, 85705-6538

www.kvoa.com

A service of Cordillera Communications,
Division of Evening Post Publishing
Company

Facsimile Transmittal Sheet

DATE:	January 10, 2012	PAGES:	9 pages including Coversheet
TO:	Rebecca Paxton	FROM:	Gabriella Trejo
FAX:	805-541-5142	TEL:	
RE:		CC:	

PHONE:	520.884.4604	FAX:	520.884.4639
---------------	--------------	-------------	--------------

Sales/Traffic:	520.624.5983	News 4:	520.884.4644
Engineering:	520.628.7186	GM:	520.884.4600

REMARKS:	
Attached are job posting for :	P.T. Weekend Editor Morning Executive Producer P.T. Local Ad Network Specialist Interactive Sales Specialist Interactive Deals Salesperson Interactive Account Executive-Medical P.T. Audio/Studio Production Assistant National Sales Manager
Thank you, Gabriella Trejo Payroll Clerk	

This transmission is confidential and intended only for the above addressee. If you are not the intended recipient, be aware that any disclosure, copying, distribution or use of the contents of this transmission is prohibited. If you have received this communication in error, please notify the sender immediately by phone and mail the original back to us. Thank you.

Last Transaction

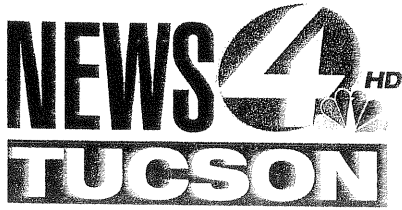
Date	Time	Type	Station ID	Duration Digital Fax	Pages	Result
Jan 10	2:25PM	Fax Sent	18055415142	4:03 N/A	9	OK

Note:

Image on Fax Send Report is set to Off

An image of page 1 will appear here for faxes that are sent as Scan and Fax.

Fax		
Dept of Economic Security 5441 E 22nd St Tucson AZ 85711	Olga Pinedo FAX: 584-9567 Tel: 584-8172	YES ✓
Gospel Rescue Mission 312 W 28th St Tucson, Az 85713	Jenny Coverdale FAX: 622-8585 Tel: 622-3495	YES ✓
Pima Community College 4905 C E Broadway Blvd Tucson Az 85711	Mary Holmes FAX: 206-4566 Tel: 206-4596	YES ✓
Pima County One Stop Career Center 340 North Commerce Park Loop Tucson Az 85745	Donna Baker FAX: 798-0599 Tel: 798-0500	YES ✓
ACAP Job Assistance Center-Dept of the Army United States Army Intelligence Fort Huachuca AZ 85613	Angela Baker FAX: 520-533-7059 Tel: 520-533-5764	YES ✓
Arizona Commission of Indian Affairs 1400 W. Washington, Ste 300 Phoenix, AZ 85007	Lone Wells FAX: 602-542-3223 Tel: 602-542-3123	YES ✓



KVOA COMMUNICATIONS, INC.

Job Opening

National Sales Manager

KVOA-TV (NBC), in beautiful Tucson, Arizona, has an opening for a National Sales Manager. If you want to excel in a great work environment, this is your opportunity. The ideal candidate must have a winning attitude, proven-track record in national and/or local sales management. This position provides a great opportunity to work at an excellent station with a veteran sales management team. KVOA-TV is a service of Cordillera Communications, Division of Evening Post Publishing Company.

Please send resume and references to:

humanresources@kvoa.com

or mail to:

KVOA Communications, Inc.

Attn: Bill Shaw, President and General Manager

P.O. Box 5188

Tucson, AZ 85703

KVOA IS AN EQUAL OPPORTUNITY EMPLOYER

PRE-EMPLOYMENT DRUG TESTING IS REQUIRED

MOTOR VEHICLE RECORD IS REQUIRED



KVOA Communications, Inc.
P.O. Box 5188, Tucson, AZ 85703-0188
Studios at 209 W. Elm Street, 85705-6538

www.kvoa.com

A service of Cordillera Communications,
Division of Evening Post Publishing
Company

Facsimile Transmittal Sheet

DATE:	January 10, 2012	PAGES:	9 pages including Coversheet
TO:	Olga Pinedo	FROM:	Gabriella Trejo
FAX:	584-9567	TEL:	
RE:		CC:	

PHONE:	520.884.4604	FAX:	520.884.4639
---------------	--------------	-------------	--------------

Sales/Traffic:	520.624.5983	News 4:	520.884.4644
Engineering:	520.628.7186	GM:	520.884.4600

REMARKS:

Attached are job posting for :

**P.T. Weekend Editor
Morning Executive Producer
P.T. Local Ad Network Specialist
Interactive Sales Specialist
Interactive Deals Salesperson
Interactive Account Executive-Medical
P.T. Audio/Studio Production Assistant
National Sales Manager**

Thank you,
Gabriella Trejo
Payroll Clerk

This transmission is confidential and intended only for the above addressee. If you are not the intended recipient, be aware that any disclosure, copying, distribution or use of the contents of this transmission is prohibited. If you have received this communication in error, please notify the sender immediately by phone and mail the original back to us. Thank you.

Last Transaction

Date	Time	Type	Station ID	Duration Digital Fax	Pages	Result
Jan 10	2:30PM	Fax Sent	5849567	3:15 N/A	9	OK

Note:

Image on Fax Send Report is set to Off

An image of page 1 will appear here for faxes that are sent as Scan and Fax.



KVOA Communications, Inc.

P.O. Box 5188, Tucson, AZ 85703-0188

Studios at 209 W. Elm Street, 85705-6538

www.kvoa.com

A service of Cordillera Communications,
Division of Evening Post Publishing
Company

Facsimile Transmittal Sheet

DATE:	January 10, 2012	PAGES:	9 pages including Coversheet
TO:	Jenny Coverdale	FROM:	Gabriella Trejo
FAX:	622-8585	TEL:	
RE:		CC:	

PHONE:	520.884.4604	FAX:	520.884.4639
---------------	--------------	-------------	--------------

Sales/Traffic:	520.624.5983	News 4:	520.884.4644
Engineering:	520.628.7186	GM:	520.884.4600

REMARKS:	
Attached are job posting for :	P.T. Weekend Editor Morning Executive Producer P.T. Local Ad Network Specialist Interactive Sales Specialist Interactive Deals Salesperson Interactive Account Executive-Medical P.T. Audio/Studio Production Assistant National Sales Manager
Thank you, Gabriella Trejo Payroll Clerk	

This transmission is confidential and intended only for the above addressee. If you are not the intended recipient, be aware that any disclosure, copying, distribution or use of the contents of this transmission is prohibited. If you have received this communication in error, please notify the sender immediately by phone and mail the original back to us. Thank you.

Last Transaction

Date	Time	Type	Station ID	Duration Digital Fax	Pages	Result
Jan 10	2:34PM	Fax Sent	6228585	3:25 N/A	9	OK

Note:

Image on Fax Send Report is set to Off

An image of page 1 will appear here for faxes that are sent as Scan and Fax.



KVOA Communications, Inc.
P.O. Box 5188, Tucson, AZ 85703-0188
Studios at 209 W. Elm Street, 85705-6538

www.kvoa.com

A service of Cordillera Communications,
Division of Evening Post Publishing
Company

Facsimile Transmittal Sheet

DATE:	January 10, 2012	PAGES:	9 pages including Coversheet
TO:	Mary Holmes	FROM:	Gabriella Trejo
FAX:	206-4566	TEL:	
RE:		CC:	

PHONE:	520.884.4604	FAX:	520.884.4639
---------------	--------------	-------------	--------------

Sales/Traffic:	520.624.5983	News 4:	520.884.4644
Engineering:	520.628.7186	GM:	520.884.4600

REMARKS:	
Attached are job posting for :	P.T. Weekend Editor Morning Executive Producer P.T. Local Ad Network Specialist Interactive Sales Specialist Interactive Deals Salesperson Interactive Account Executive-Medical P.T. Audio/Studio Production Assistant National Sales Manager
Thank you, Gabriella Trejo Payroll Clerk	

This transmission is confidential and intended only for the above addressee. If you are not the intended recipient, be aware that any disclosure, copying, distribution or use of the contents of this transmission is prohibited. If you have received this communication in error, please notify the sender immediately by phone and mail the original back to us. Thank you.

Last Transaction

Date	Time	Type	Station ID	Duration Digital Fax	Pages	Result
Jan 10	2:39PM	Fax Sent	2064566	3:17 N/A	9	OK

Note:

Image on Fax Send Report is set to Off

An image of page 1 will appear here for faxes that are sent as Scan and Fax.



KVOA Communications, Inc.
P.O. Box 5188, Tucson, AZ 85703-0188
Studios at 209 W. Elm Street, 85705-6538

www.kvoa.com

A service of Cordillera Communications,
Division of Evening Post Publishing
Company

Facsimile Transmittal Sheet

DATE:	January 10, 2012	PAGES:	9 pages including Coversheet
TO:	Donna Baker	FROM:	Gabriella Trejo
FAX:	798-0599	TEL:	
RE:		CC:	

PHONE:	520.884.4604	FAX:	520.884.4639
---------------	--------------	-------------	--------------

Sales/Traffic:	520.624.5983	News 4:	520.884.4644
Engineering:	520.628.7186	GM:	520.884.4600

REMARKS:

Attached are job posting for :

**P.T. Weekend Editor
Morning Executive Producer
P.T. Local Ad Network Specialist
Interactive Sales Specialist
Interactive Deals Salesperson
Interactive Account Executive-Medical
P.T. Audio/Studio Production Assistant
National Sales Manager**

Thank you,
Gabriella Trejo
Payroll Clerk

This transmission is confidential and intended only for the above addressee. If you are not the intended recipient, be aware that any disclosure, copying, distribution or use of the contents of this transmission is prohibited. If you have received this communication in error, please notify the sender immediately by phone and mail the original back to us. Thank you.

Last Transaction

Date	Time	Type	Station ID	Duration Digital Fax	Pages	Result
Jan 10	2:43PM	Fax Sent	7980599	3:21 N/A	9	OK

Note:

Image on Fax Send Report is set to Off

An image of page 1 will appear here for faxes that are sent as Scan and Fax.



KVOA Communications, Inc.
P.O. Box 5188, Tucson, AZ 85703-0188
Studios at 209 W. Elm Street, 85705-6538

www.kvoa.com

A service of Cordillera Communications,
Division of Evening Post Publishing
Company

Facsimile Transmittal Sheet

DATE:	January 10, 2012	PAGES:	9 pages including Coversheet
TO:	Angela Baker	FROM:	Gabriella Trejo
FAX:	520-533-7059	TEL:	
RE:		CC:	

PHONE:	520.884.4604	FAX:	520.884.4639
---------------	--------------	-------------	--------------

Sales/Traffic:	520.624.5983	News 4:	520.884.4644
Engineering:	520.628.7186	GM:	520.884.4600

REMARKS:	
Attached are job posting for :	P.T. Weekend Editor Morning Executive Producer P.T. Local Ad Network Specialist Interactive Sales Specialist Interactive Deals Salesperson Interactive Account Executive-Medical P.T. Audio/Studio Production Assistant National Sales Manager
Thank you, Gabriella Trejo Payroll Clerk	

This transmission is confidential and intended only for the above addressee. If you are not the intended recipient, be aware that any disclosure, copying, distribution or use of the contents of this transmission is prohibited. If you have received this communication in error, please notify the sender immediately by phone and mail the original back to us. Thank you.

Last Transaction

Date	Time	Type	Station ID	Duration Digital Fax	Pages	Result
Jan 10	2:48PM	Fax Sent	15205337059	3:17 N/A	9	OK

Note:

Image on Fax Send Report is set to Off

An image of page 1 will appear here for faxes that are sent as Scan and Fax.



KVOA Communications, Inc.
P.O. Box 5188, Tucson, AZ 85703-0188
Studios at 209 W. Elm Street, 85705-6538

www.kvoa.com

A service of Cordillera Communications,
Division of Evening Post Publishing
Company

Facsimile Transmittal Sheet

DATE:	January 10, 2012	PAGES:	9 pages including Coversheet
TO:	Lone Wells	FROM:	Gabriella Trejo
FAX:	602-542-3223	TEL:	
RE:		CC:	

PHONE:	520.884.4604	FAX:	520.884.4639
---------------	--------------	-------------	--------------

Sales/Traffic:	520.624.5983	News 4:	520.884.4644
Engineering:	520.628.7186	GM:	520.884.4600

REMARKS:	
Attached are job posting for :	P.T. Weekend Editor Morning Executive Producer P.T. Local Ad Network Specialist Interactive Sales Specialist Interactive Deals Salesperson Interactive Account Executive-Medical P.T. Audio/Studio Production Assistant National Sales Manager
Thank you, Gabriella Trejo Payroll Clerk	

This transmission is confidential and intended only for the above addressee. If you are not the intended recipient, be aware that any disclosure, copying, distribution or use of the contents of this transmission is prohibited. If you have received this communication in error, please notify the sender immediately by phone and mail the original back to us. Thank you.

Last Transaction

Date	Time	Type	Station ID	Duration Digital Fax	Pages	Result
Jan 10	2:53PM	Fax Sent	16025423223	3:17 N/A	9	OK

Note:

Image on Fax Send Report is set to Off

An image of page 1 will appear here for faxes that are sent as Scan and Fax.

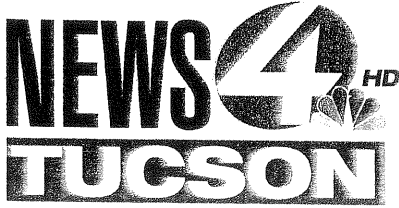
Recruitment Sources

CONTACT

ENTITLED TO
NOTIFICATION

E-Mail

Chicanos Por La Cause-Employment Specialist 200 N Stone Ave Tucson AZ 85701	Lola Benitez FAX : 884-9007 TEL: 882-0018 EXT#279 gracie.fierro@cplc.org	YES ✓
NAACP Tucson Branch 2160 N 6TH Ave Tucson AZ 85705	Clarence Boykins TEL: 622-8277 CLARENCE540@AOL.COM	YES ✓
Tucson Urban League 2305 S Park Ave Tucson AZ 85713	Donna Baker FAX: 623-9364 TEL: 791-9522 dbakerx@csd.pima.gov	YES ✓
Tucson Indian Center 705 N Main Ave Tucson AZ 85705	Benny M McCabe FAX: 884-0240 TEL: 884-7131 Benmccabe@hotmail.com	YES ✓
National Association of Hispanic Journalists 1000 National Press Bld 529 14th MW Washington DC 20045-2001	NAHJ Job Bank TEL: 202-662-7168 FAX: 202-662-7144 Jobbank@nahj.org	YES ✓
Family Support Center 3500 S.Craycroft Rd. Bldg.3210 Davis-Monthan AFB, AZ 85707	Regan Mendina-Pellow/USAF ACC TEL: 228-5690 FAX: 228-5622 Regan.Mendina-Pellow@dm.af.mil	YES ✓
Fred G Acosta Job Center 901 S Campbell Ave Tucson AZ 85719	Joe Romano TEL: 879-9234 romano.joe@jobcorps.org	YES ✓
National Urban League 120 Wall Street New York, NY 10005	S Harris TEL: 212-558-5300 Sharris@nul.org	YES ✓
Goodwill Industries of So Arizona Inc. 1940 E. Silverlake #403 Tucson AZ 85713	Lisa Larivee TEL: 520-623-5174 ext.117 llarivee@goodwill-tucson.org	YES ✓
ITT Technical Institute 1455 W. River Rd. Tucson, AZ 85704	Lisa Deery TEL: 520-408-7488 ldeery@itt-tech.edu	YES ✓
P.H.A.S.E / YWCA 525 N. Bonita Ave. Tucson Az 85745	Liz Rabago TEL: 884-7810 lrabago@ywcatuson.org	used to fax/ requested email YES ✓



KVOA COMMUNICATIONS, INC.

Job Opening

National Sales Manager

KVOA-TV (NBC), in beautiful Tucson, Arizona, has an opening for a National Sales Manager. If you want to excel in a great work environment, this is your opportunity. The ideal candidate must have a winning attitude, proven-track record in national and/or local sales management. This position provides a great opportunity to work at an excellent station with a veteran sales management team. KVOA-TV is a service of Cordillera Communications, Division of Evening Post Publishing Company.

Please send resume and references to:

humanresources@kvoa.com

or mail to:

KVOA Communications, Inc.

Attn: Bill Shaw, President and General Manager

P.O. Box 5188

Tucson, AZ 85703

KVOA IS AN EQUAL OPPORTUNITY EMPLOYER

PRE-EMPLOYMENT DRUG TESTING IS REQUIRED

MOTOR VEHICLE RECORD IS REQUIRED

Gabriella Trejo

From: Gabriella Trejo
Sent: Tuesday, January 10, 2012 1:56 PM
To: 'lola.benitez@cplc.org'; 'clarence540@aol.com'; 'dbakerx@csd.pima.gov'; 'benmcabe@hotmail.com'; 'jobbank@nahj.org'; 'Mendina-Pellow, Regan Civ USAF ACC 355 FSS/FSFR'; 'romano.joe@jobcorps.org'; 'sharris@nul.org'; 'llarivee@goodwill-tucson.org'; 'Ideery@itt-tech.edu'; 'lrabago@ywcaturucson.org'
Subject: (8) Job Openings
Attachments: IAE-m Short.docx; IDS Short.docx; ISS Short.doc; PT LAN Specialist.doc; Morning Executive Producer.doc; Part Time Weekend Editor.doc; PT Audio-Studio Prod Assist.doc; KVOA NATIONAL SALES MANAGER JOB POSTING.docx

Hello,

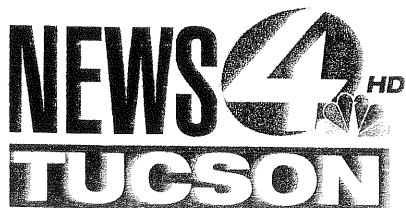
We currently have 3 job openings for the attached job descriptions:

Internet Account Executive-Medical (IAE-M)
Interactive Deals Salesperson (IDS)
Interactive Sales Specialist (ISS)
P.T. Local Ad Network Specialist (PT LAN)
Morning Executive Producer
P.T. Weekend Editor
P.T. Audio/Studio Production Assistant
National Sales Manager

Thank you,
Gabriella
Payroll Clerk

1/10/2012

Recruitment Sources	CONTACT	ENTITLED TO NOTIFICATION
E-Mail		
AWRT--Tucson Chapter katrina@adwiz.com		NO ✓
Brown Mackie College-- lisanchez@brownmackie.edu		NO ✓
Tucson Advertising Federation membership@aaftucson.org		NO ✓



KVOA COMMUNICATIONS, INC.

Job Opening

National Sales Manager

KVOA-TV (NBC), in beautiful Tucson, Arizona, has an opening for a National Sales Manager. If you want to excel in a great work environment, this is your opportunity. The ideal candidate must have a winning attitude, proven-track record in national and/or local sales management. This position provides a great opportunity to work at an excellent station with a veteran sales management team. KVOA-TV is a service of Cordillera Communications, Division of Evening Post Publishing Company.

Please send resume and references to:

humanresources@kvoa.com

or mail to:

KVOA Communications, Inc.

Attn: Bill Shaw, President and General Manager

P.O. Box 5188

Tucson, AZ 85703

KVOA IS AN EQUAL OPPORTUNITY EMPLOYER

PRE-EMPLOYMENT DRUG TESTING IS REQUIRED

MOTOR VEHICLE RECORD IS REQUIRED

Gabriella Trejo

From: Gabriella Trejo
Sent: Tuesday, January 10, 2012 1:59 PM
To: 'Katrina Noble'; 'Sanchez, Liliana'; 'membership@aaftucson.org'
Subject: (8) Job Openings
Attachments: IAE-m Short.docx; IDS Short.docx; ISS Short.doc; PT LAN Specialist.doc; Morning Executive Producer.doc; Part Time Weekend Editor.doc; PT Audio-Studio Prod Assist.doc; KVOA NATIONAL SALES MANAGER JOB POSTING.docx

Hello,

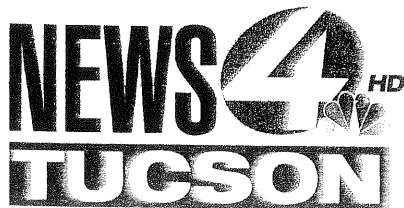
We currently have 3 job openings for the attached job descriptions:

Internet Account Executive-Medical (IAE-M)
Interactive Deals Salesperson (IDS)
Interactive Sales Specialist (ISS)
P.T. Local Ad Network Specialist (PT LAN)
Morning Executive Producer
P.T. Weekend Editor
P.T. Audio/Studio Production Assistant
National Sales Manager

Thank you,
Gabriella
Payroll Clerk

1/10/2012

Mail		
D.E.S. Vocational Rehabilitation 400 W Congress #420 Tucson AZ 85701	Wonita Yodice Tel: 628-6810	YES ✓
Tetra Corporation PO Box 50544 Tucson AZ 85703	Mary Lespron Tel: 622-4874 ext 130	YES ✓
Tucson Black Chamber of Commerce P.O. Box 2385 Tucson AZ 85702-2385	Shirley Hockett	YES ✓
Community Outreach Prog for the Deaf & Blind 268 W Adams St Tucson AZ 85705	Jane Kiser-Schmidt	YES ✓
Tohono O'adham Nation PO Box 837 Sells AZ 85634	Freddie Lopez	YES ✓
KUAT Communications PO Box 210067 Tucson AZ 85721	Terri Sweet Tel: 520-621-5828	YES ✓
National Assoc. of Black Journalists University of Maryland 1100 Knight Hall, Suite 3100 College Park, MD 20742	Ryan Williams Tel: 301-405-0248	YES ✓
Scottsdale Community College 9000 East Chaparral Road Scottsdale, AZ 85253	Raymond Dixon Tel: 480-423-6523	YES ✓



KVOA COMMUNICATIONS, INC.

Job Opening

National Sales Manager

KVOA-TV (NBC), in beautiful Tucson, Arizona, has an opening for a National Sales Manager. If you want to excel in a great work environment, this is your opportunity. The ideal candidate must have a winning attitude, proven-track record in national and/or local sales management. This position provides a great opportunity to work at an excellent station with a veteran sales management team. KVOA-TV is a service of Cordillera Communications, Division of Evening Post Publishing Company.

Please send resume and references to:

humanresources@kvoa.com

or mail to:

KVOA Communications, Inc.

Attn: Bill Shaw, President and General Manager

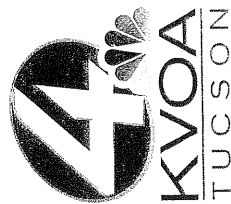
P.O. Box 5188

Tucson, AZ 85703

KVOA IS AN EQUAL OPPORTUNITY EMPLOYER

PRE-EMPLOYMENT DRUG TESTING IS REQUIRED

MOTOR VEHICLE RECORD IS REQUIRED



KVOA COMMUNICATIONS, INC.

Box 5188, Tucson, AZ 85703-0188
Studios at 209 W. Elm, 85705-6538

kvoa.com



D.E.S. Vocational Rehabilitation
400 W. Congress #420
Tucson, AZ 85701

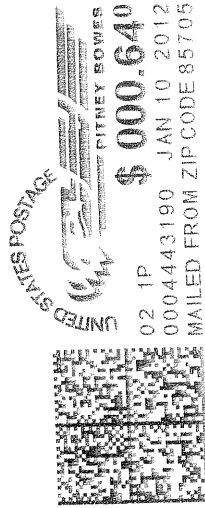


KVOA COMMUNICATIONS, INC.

Box 5188, Tucson, AZ 85703-0188
Studios at 209 W. Elm, 85705-6538

kvoa.com

Tetra Corporation
P.O. Box 50544
Tucson, AZ 85703



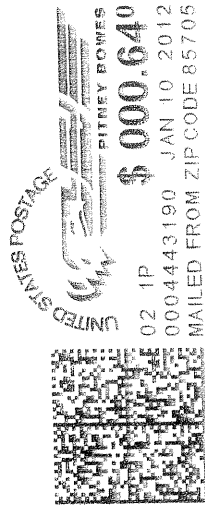


KVOA COMMUNICATIONS, INC.

Box 5188, Tucson, AZ 85703-0188

Studios at 209 W. Elm, 85705-6538

kvoa.com



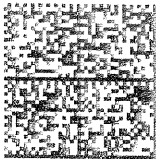
Tucson Black Chamber of Commerce
P.O. Box 2385
Tucson, AZ 85702-2385



KVOA COMMUNICATIONS, INC.

Box 5188, Tucson, AZ 85703-0188
Studios at 209 W. Elm, 85705-6538

kvoa.com



UNITED STATES POSTAGE
02 1P
PITNEY BOWES
\$ 000.640
0004443190 JAN 10 2012
MAILED FROM ZIP CODE 85705

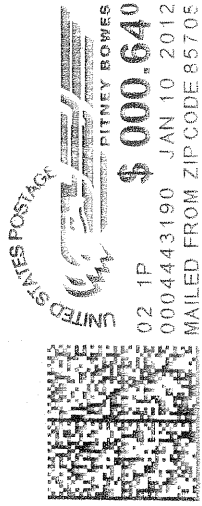
Community Outreach Program
for the Deaf & Blind
268 W. Adams St.
Tucson, AZ 85705

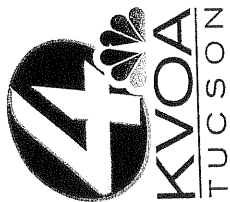


KVOA COMMUNICATIONS, INC.

Box 5188, Tucson, AZ 85703-0188
Studios at 209 W. Elm, 85705-6538
kvoa.com

Tohono O'adham Nation
P.O. Box 837
Sells, AZ 85634



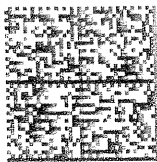


KVOA COMMUNICATIONS, INC.

Box 5188, Tucson, AZ 85703-0188
Studios at 209 W. Elm, 85705-6538

kvoa.com

KUAT Communications
P.O. Box 210067
Tucson, AZ 85721



UNITED STATES POSTAGE
02 1P
\$ 000.64
JAN 10 2012
MAILED FROM ZIP CODE 85705



KVOA COMMUNICATIONS, INC.

Box 5188, Tucson, AZ 85703-0188

Studios at 209 W. Elm, 85705-6538

kvoa.com

National Assoc. of Black Journalists
1100 Knight Hall, Suite 3100
College Park, MD 20742





KVOA COMMUNICATIONS, INC.

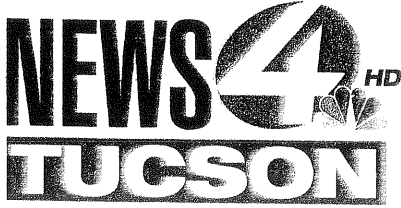
Box 5188, Tucson, AZ 85703-0188
Studios at 209 W. Elm, 85705-6538
kvoa.com



Scottsdale Community College
9000 E. Chaparral Road
Scottsdale, AZ 85253

Mail

Chicano/Hispanic Student Affairs Economics 23 PO Box 210023 Tucson AZ 85721	Leona R. Puente	NO	✓
LULAC PO Box 2443 Tucson AZ 85702	Richard Fimbres	NO	✓
Access Tucson 124 E Broadway Blvd Tucson AZ 85701	Sam Barron	NO	✓
Jackson Employment Center 400 E 26th St Tucson AZ 85713	Cheryl Bakari	NO	✓
KQTL 2955 E Broadway Blvd Tucson AZ 85716	Araceli Espinoza	NO	✓
Pascua Yaqui Tribe 7474 S. Camino de Oeste Tucson, Az 85746	Carmen Thomas HR Director	NO	✓
Emanuel Grace Church 1440 Camino del Sierra Tucson Az 85713	Minister Charles Watkins	NO	✓



KVOA COMMUNICATIONS, INC.

Job Opening

National Sales Manager

KVOA-TV (NBC), in beautiful Tucson, Arizona, has an opening for a National Sales Manager. If you want to excel in a great work environment, this is your opportunity. The ideal candidate must have a winning attitude, proven-track record in national and/or local sales management. This position provides a great opportunity to work at an excellent station with a veteran sales management team. KVOA-TV is a service of Cordillera Communications, Division of Evening Post Publishing Company.

Please send resume and references to:

humanresources@kvoa.com

or mail to:

KVOA Communications, Inc.

Attn: Bill Shaw, President and General Manager

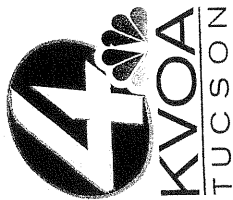
P.O. Box 5188

Tucson, AZ 85703

KVOA IS AN EQUAL OPPORTUNITY EMPLOYER

PRE-EMPLOYMENT DRUG TESTING IS REQUIRED

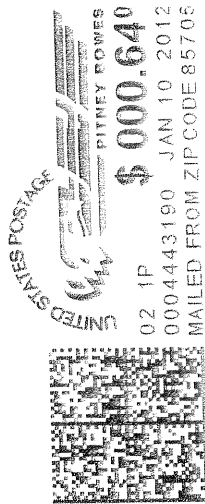
MOTOR VEHICLE RECORD IS REQUIRED



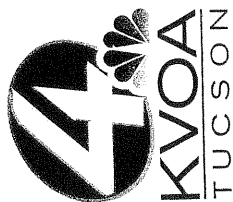
KVOA COMMUNICATIONS, INC.

Box 5188, Tucson, AZ 85703-0188
Studios at 209 W. Elm, 85705-6538

kvoa.com



Chicano/Hispanic Student Affairs
Economics 23
P.O. Box 210023
Tucson, AZ 85721



KVOA COMMUNICATIONS, INC.

Box 5188, Tucson, AZ 85703-0188
Studios at 209 W. Elm, 85705-6538

kvoa.com

LULAC
P.O. Box 2443
Tucson, AZ 85702





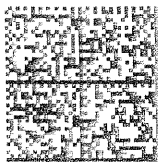
KVOA COMMUNICATIONS, INC.

Box 5188, Tucson, AZ 85703-0188

Studios at 209 W. Elm, 85705-6538

kvoa.com

Access Tucson
124 E. Broadway Blvd.
Tucson, AZ 85701



UNITED STATES POSTAGE
02 1P
\$ 000.640
PITNEY BOWES
0004443190 JAN 10 2012
MAILED FROM ZIP CODE 85705



KVOA COMMUNICATIONS, INC.

Box 5188, Tucson, AZ 85703-0188
Studios at 209 W. Elm, 85705-6538
kvoa.com



Jackson Employment Center
400 E. 26th St.
Tucson, AZ 85713



KVOA COMMUNICATIONS, INC.

Box 5188, Tucson, AZ 85703-0188
Studios at 209 W. Elm, 85705-6538
kvoa.com

KQTL
2955 E. Broadway Blvd.
Tucson, AZ 85716





KVOA COMMUNICATIONS, INC.

Box 5188, Tucson, AZ 85703-0188
Studios at 209 W. Elm, 85705-6538

kvoa.com

Pascua Yaqui Tribe
7474 S. Camino De Oeste
Tucson, AZ 85746





KVOA COMMUNICATIONS, INC.

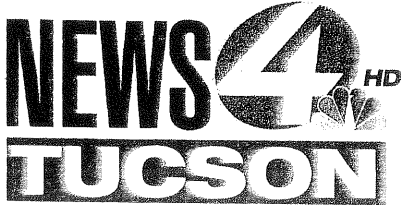
Box 5188, Tucson, AZ 85703-0188

Studios at 209 W. Elm, 85705-6538

kvoa.com

Emmanuel Grace Church
1440 Camino Del Sierra
Tucson, AZ 85713





KVOA COMMUNICATIONS, INC.

Job Opening

National Sales Manager

KVOA-TV (NBC), in beautiful Tucson, Arizona, has an opening for a National Sales Manager. If you want to excel in a great work environment, this is your opportunity. The ideal candidate must have a winning attitude, proven-track record in national and/or local sales management. This position provides a great opportunity to work at an excellent station with a veteran sales management team. KVOA-TV is a service of Cordillera Communications, Division of Evening Post Publishing Company.

Please send resume and references to:

humanresources@kvoa.com

or mail to:

KVOA Communications, Inc.

Attn: Bill Shaw, President and General Manager

P.O. Box 5188

Tucson, AZ 85703

KVOA IS AN EQUAL OPPORTUNITY EMPLOYER

PRE-EMPLOYMENT DRUG TESTING IS REQUIRED

MOTOR VEHICLE RECORD IS REQUIRED